

SPUN VENUE NIGHTS

Terms & Rates

A hosted DJ experience brought into your venue. Guests get behind real decks, take their turn, and stay for the night. Circle brings the gear, the format, and the hosting. You provide the room.

Prepared by Circle, led by Freddy Krems · SPUN Experience LLC · Scottsdale, Tempe, Phoenix

RATES

Flat hosting fee. No revenue share.

	Rate	Duration	Conditions
One-off pop-up	\$850	3 hours	Venue supplies house sound
Monthly series (four nights or more)	\$700 per night	3 hours	Venue supplies house sound
Full production	From \$1,500	3 hours	Circle supplies PA, subs, lighting

All rates cover a three-hour night in the Phoenix metro. Extended hours, additional stations for larger rooms, and travel outside Scottsdale, Tempe, and Phoenix are quoted separately. **All rates are subject to change and are confirmed on a per-date basis depending on availability.** Peak season, weekend, and holiday dates may be quoted higher. Once a date and fee are agreed in writing, that fee is fixed for that date.

SCOPE

What Circle provides

- **Professional DJ equipment.** Pioneer controllers, laptop, and everything required to run the SPUN format. Loaded in and struck the same night.
- **Three hours of programming.** Two hours of hosted format, then Circle plays out the final hour as a straight DJ set through your peak bar hour.
- **Live hosting.** Circle runs the room, coaches guests through their turns, and manages the energy start to finish.
- **The format.** Open rotations, head-to-head rounds, and a headliner finish.
- **Promotion.** The night is announced to the SPUN and Circle audience across Instagram and TikTok.
- **Insurance.** SPUN Experience LLC is fully insured. A certificate of insurance naming your venue is provided on request.

What the venue provides

- **House sound and power.** Required for the \$850 and \$700 rates. Rooms without a working system are quoted from \$1,500.
- **A defined space.** Roughly eight feet of width with access to power, and room for guests to gather.
- **Three hours on an agreed date.** Most partners begin on a slower weeknight.

- **Staffing and service.** Food and beverage are run by your team exactly as normal.
- **Cross-promotion.** At least one post to your own list and social channels. Nights promoted by only one side do not fill.

COMMERCIAL TERMS

Booking, payment, and cancellation

- **Confirmation.** A date is held once terms are agreed in writing and a 50% deposit is received. The balance is due on the night of the event.
- **Series bookings.** The \$700 rate requires a minimum commitment of four nights. If a series is cancelled before the fourth night, completed nights are re-billed at the one-off rate.
- **Cancellation by venue.** Cancel with 14 or more days notice and the deposit is transferable to another date within 90 days. Inside 14 days, the deposit is non-refundable.
- **Cancellation by Circle.** If Circle cancels for any reason other than force majeure, the deposit is refunded in full.
- **Force majeure.** Neither party is liable for cancellation due to weather, power loss, government order, or other events outside reasonable control. The deposit is transferred to a replacement date.
- **No revenue share.** The flat fee is the entire compensation. Circle takes no share of door, bar, or food revenue, and the venue retains all of it.

OPERATING TERMS

On the night

- **Load-in.** Circle arrives approximately 60 minutes before the advertised start for setup and sound check.
- **Volume.** Set to your room. The venue sets the ceiling and Circle stays within it.
- **Content.** Music is programmed to your crowd. Clean-only sets are available on request.
- **Guest conduct.** Guests use the equipment under Circle supervision at all times. Circle reserves the right to end a guest turn at any point.
- **Equipment.** Circle equipment remains the property of SPUN Experience LLC. The venue is responsible for damage caused by venue staff or by guests acting outside Circle direction.
- **Photography.** Circle may capture photo and video of the night for SPUN and Circle promotional use. The venue may use that content freely to promote its own room.
- **Exclusivity.** None is granted or implied by either party unless separately agreed in writing.

This document summarizes standard terms for SPUN Venue Nights and is provided for discussion. It is not a contract and does not create a binding obligation. A signed agreement governs any confirmed booking. Rates and terms are subject to change until confirmed in writing for a specific date.

To request a proposal or check a date: hello@spunexperience.com · (602) 363-1531 · spunexperience.com